

Annual Report

Your Connection to the PA Breast Cancer Coalition

2011













"Finding a cure now... so our daughters won't have to."

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Financial Statements



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> Pat Halpin-Murphy President & Founder

Leslie Anne Miller, Esq. Executive Vice President

Heather Hibshman Executive Director

PBCC STAFF

Carol Burkholder Office Manager Kim Bell Data Manager

Tricia Grove
Director of Finance and Administration

Sarah Lightman Community Outreach Director

Dolores Magro Director of Patient Advocacy and Conference Development

> Jennifer Pensinger Program Director

Kevin Smith Communications Director

By the **numbers**:

129 **Grassroots Partners** events were held across PA in 2011.

497 newly diagnosed women received **Friends Like Me** care packages completely free of charge.

330,050 people learned about early detection from the **traveling photo exhibit.**

359 people volunteered at PBCC events

1,040 copies of Breast Cancer: Covered or Not? were distributed.

316 became a driving force in the fight against breast cancer by ordering a **Pink Ribbon License Plate**

60 women received the help they needed from our on-staff **Patient Advocate**

Welcome



Message from Pat Halpin-Murphy

President & Founder, PA Breast Cancer Coalition



The PA Breast Cancer Coalition knows that the only way to end the breast cancer epidemic is to find a cure. Since 1993, when we founded the PBCC we have dedicated our lives to this mission. The PBCC is the only statewide grassroots breast cancer organization, and we represent patients, survivors, families, medical professionals, government, labor, and industry leaders.

Our highly acclaimed statewide outreach efforts include **Friends Like Me™**; our traveling photo exhibit, **67 Women - 67 Counties: Facing Breast Cancer in Pennsylvania**; the **Refunds for Breast Cancer Research**, and the PA Breast Cancer Coalition Annual **Conference**. These vital life-saving programs raise thousands of dollars for research, create awareness, provide free care packages to new survivors, and educate the public.

My battle with breast cancer ignites my resolve to make certain that our generation is the last to ever fear breast cancer. As a grandmother, I thank you for joining the PBCC's efforts "to find a cure now... so our daughters and granddaughters won't have to."

Board of Directors

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FREE Treatment for Breast Cancer Online Course

When the PBCC learned that women who would qualify for **FREE TREATMENT** for breast cancer were not being told about the program, we sprang into action. Uninsured and underinsured women were bankrupting their families to pay for medical care, or, worse, were going without treatment. This is unacceptable. Our first response was to blanket the state with fliers, newsletters, and billboards. Then we hosted training seminars bringing together PA Department of Health, PA Department of Public Welfare, and PA Health Law Project to present the information to medical professionals and women's

Now we are working on the ultimate educational formula. A **FREE** online course will be available any time to anyone interested in learning about who qualifies for free treatment and how to apply. Nurses and social workers will receive **FREE** continuing education credits for completing the two-hour course, but the course will be open to anyone with internet access.





groups.













A woman newly diagnosed with breast cancer needs timely information about treatment options, what to expect next and what questions to ask her doctor. The PBCC wants her to find all the answers in one place and our **Friends Like Me** care package delivers them right to her front door. Each package is sent at no charge to the woman or the friend or family member ordering it on her behalf.

Friends Like Me care packages are filled with clinical resources, inspiration and support. Whenever possible, the package is customized to fit the woman's personal situation. She is offered the option to receive a follow-up call from the PBCC patient advocate to be sure that all her needs are being met. An overwhelming percentage of **Friends Like Me** care package recipients tell us, "Now I know I'm not alone."



Patient Advocacy

PBCC's patient advocate guides each patient who calls through barriers standing between her and her medical care. The PBCC patient advocate finds free mammograms for uninsured women, navigates them through the maze of insurance regulations and employment issues, directs appeals to insurers and intervenes on the patients' behalf.

Every patient's personal situation is unique and finding the right course to follow for her can be a challenge. We want the patient to concentrate on healing; we take care of the rest. The patient advocate walks uninsured women through the process of applying for FREE TREATMENT, advises on issues of fair employment practices, Family Medical Leave, and how to appeal denials for insurance coverage.





Pennsylvania taxpayers who donate all or part of their state income tax refund to research are helping to find a cure! The average donation to the PBCC's **Refunds for Research** campaign is \$8.00 and those taxpayer donations add up dramatically. Since the program kicked off in 1997, Refunds for Research has put almost \$2.7 million directly into the hands of Pennsylvania's most promising researchers across the state. As of 2011, the PBCC has awarded 68 grants.



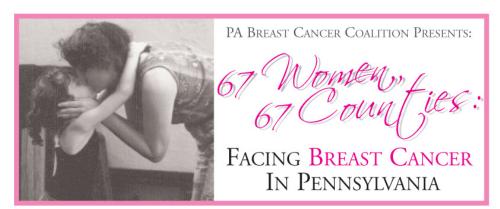


Every October, the PBCC hosts nearly 1,000 attendees to an inspiring educational **Conference**. Experts in the field of breast cancer present workshops on a wide range of topics. The Conference audience consists of breast cancer survivors, medical professionals, business and community leaders, and state legislators, providing unparalleled networking opportunities.



Awards presented at the **Conference** include the Potamkin grant of \$10,000 to an outstanding leader in the breast cancer research community; Pink Ribbon awards to individuals demonstrating outstanding leadership in breast cancer research, education, treatment and advocacy; and the Shining Light award for community grassroots leadership. Full and partial scholarships are offered with preference given to breast cancer survivors.

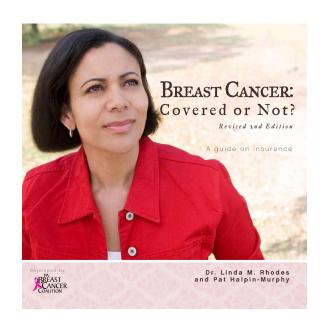




Funding for this project is provided by the PA Department of Health

The traveling photo exhibit was the PBCC's first program and its popularity has never wavered. The exhibit travels the state, celebrating the life, courage, hope and dignity of women who have battled breast cancer. "67 Women, 67 Counties: Facing Breast Cancer in Pennsylvania" has been hosted in nearly 100 communities with its message reaching millions of Pennsylvanians through the extensive media coverage generated. The exhibit replaces cold statistics with the faces and stories of women ... our neighbors, friends and family members.

Now in its 2nd edition, the *Breast Cancer: Covered or Not* guidebook explains what insurance companies are required to cover, clearly defines employment protection under the law, shows how to appeal claim denials, and helps reader understand what is covered and what is not. The book has been sent to hospitals, libraries, legislators, and community groups at no charge. Individuals download the book from the PBCC website or order free copies to be mailed.



Home Run Derby









2011 Ballparks:

Altoona
Erie
Harrisburg
Lancaster
Lehigh Valley
Reading
Scranton
State College
Washington
Williamsport
York

2011 Home Run Derby Season raised over \$47,400!



Social Media





facebook.com/PABreastCancer



twitter.com/pbcc



youtube.com/PABreastCancer



flickr.com/people/pbcc



PABreastCancer.org/blog

Sign up for PinkLink!

Get the latest info on breast cancer and the PBCC at your fingertips. If you don't already receive our PinkLink e-newsletter and email updates, sign up today at:

pbcc.me/PL.



Grassroots Partners







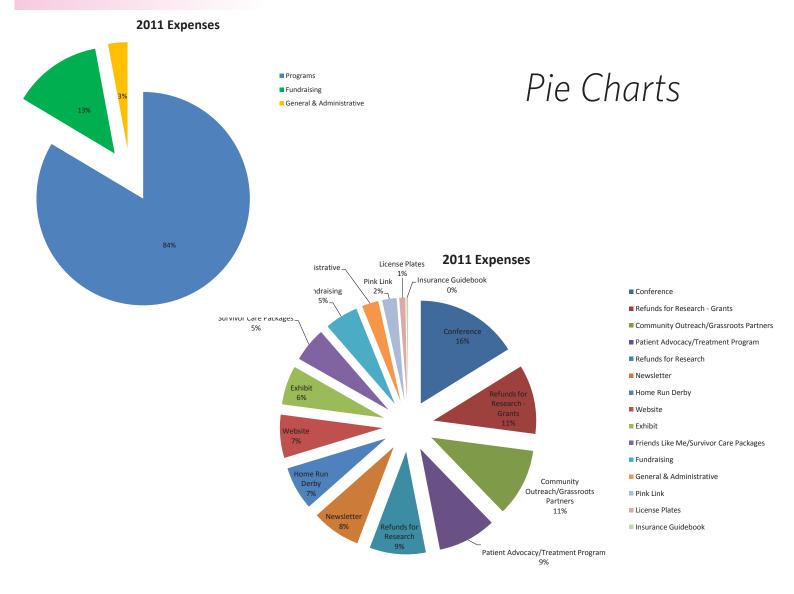


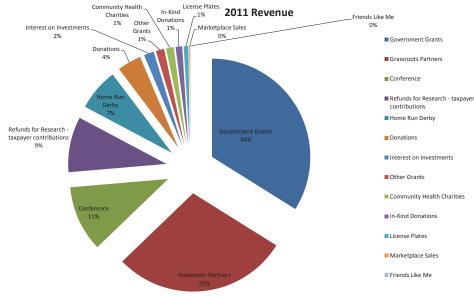




In 2011, the PBCC's Grassroots Partners raised over \$442,000!

2011 Financials







Statement of Financial Position

		DECEMBER 31,				
	2011			2010		
Assets						
Current Assets						
Cash and cash equivalents	\$	566,967	\$	801,368		
Money market accounts		661,356		612,075		
Accounts receivable		25,589		11,842		
Grants receivable		372,299		190,006		
Prepaid expenses	_	3,696	_	3,612		
Total Current Assets		1,629,907		1,618,903		
Investments		1,233,131		1,108,392		
Furniture and Equipment, net		37,501	_	39,007		
Total Assets	\$	2,900,539	\$	2,766,302		
Liabilities and Net Assets Current Liabilities						
Current portion of obligations under capital lease	\$	2,381	\$	5,459		
Accounts payable	•	23,994	Ψ.	33,830		
Payroll taxes withheld and accrued		1,061		989		
Accrued payroll and vacation		30,463	_	28,222		
Total Current Liabilities		57,899		68,500		
Obligations under Capital Lease	_	1,925	_	1,660		
Total Liabilities	_	59,824	_	70,160		
Net Assets						
Unrestricted		1,774,596		1,928,269		
Temporarily restricted	_	1,066,119	_	767,873		
Total Net Assets	_	2,840,715	_	2,696,142		
Total Liabilities and Net Assets	\$	2,900,539	\$	2,766,302		

2011 Financials

Statement of Activities

	YEAR ENDED DECEMBER 31, 2011						
	Unrestricted Temporarily Restricted		Totals				
Support and revenue:							
Contributions	\$	672,223	\$	132,599	\$	804,822	
Grants		28,490		387,210		415,700	
Fundraising		106,824				106,824	
Interest and dividend income		15,704		8,462		24,166	
In-kind contributions		15,963		-		15,963	
Sales		2,512				2,512	
Miscellaneous		2,353		-		2,353	
Net assets released from restrictions		260,538		(260,538)		-	
Gain (loss) on sale of investments	_	(12)	_	-	_	(12)	
Total Support and Revenue	_	1,104,595	_	267,733	_	1,372,328	
Expenses:							
Program and related services	_	1,051,887	_		_	1,051,887	
Supporting services:							
Management and general		37,044		-		37,044	
Fundraising	_	169,831	_		_	169,831	
Total Supporting Services	_	206,875			_	206,875	
Total Expenses	_	1,258,762	_		_	1,258,762	
Excess (Deficiency) of Support and Revenue over Expenses		(154,167)		267,733		113,566	
Unrealized Holding Gains on Investments	_	494	_	30,513	_	31,007	
Changes in Net Assets	\$	(153,673)	\$	298,246	\$	144,573	



Statement of Cash Flows

	YE	ARS ENDED 2011	DECEMBER 31, 2010		
Cash flows from operating activities: Changes in net assets	\$	144,573	s	320,735	
Adjustments to reconcile changes in net assets to	-	144,010	-	020,100	
net cash provided by (used in) operating activities:					
Depreciation and amortization		16,027		14,403	
(Gain) loss on sale of investments		12		(292)	
Unrealized holding gains on investments		(31,007)		(16,255)	
Contributed furniture and equipment		(3,825)			
(Increase) decrease in assets:		, , ,			
Accounts receivable		(13,747)		(9,206)	
Grants receivable		(182,293)		275,351	
Prepaid expenses		(84)		(111)	
Increase (decrease) in liabilities:					
Accounts payable		(12,302)		6,439	
Payroll taxes withheld and accrued		72		(1,141)	
Accrued payroll and vacation		2,241		3,971	
Total adjustments	=	(224,906)		273,159	
Net Cash Provided by (Used in) Operating Activities		(80,333)		593,894	
Cash flows from investing activities:					
Capital expenditures		(5,178)		(17,323)	
Purchase of investments		(246,535)		(252,930)	
Proceeds from sale of investments	_	103,510	_	64,322	
Net Cash Used in Investing Activities		(148,203)		(205,931)	
Cash flows used in financing activities - Principal repayments of obligations under capital lease		(5,865)		(5,803)	
Net Increase (Decrease) in Cash and Cash Equivalents		(234,401)		382,160	
Cash and Cash Equivalents at Beginning		801,368		419,208	
Cash and Cash Equivalents at Ending	\$	566,967	\$	801,368	
Supplementary cash flows information - Interest paid	\$	278	\$	508	

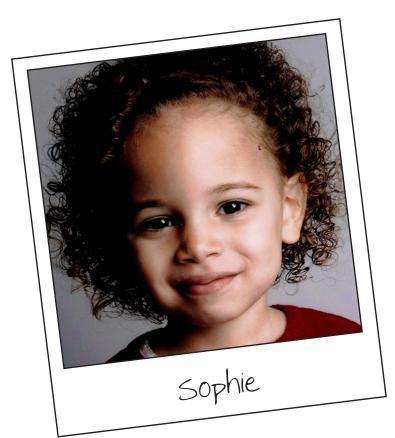
Supplementary schedule of noncash investing and financing activities -

In 2011:

Accounts payable includes \$2,466 of capital expenditures.

The Coalition incurred a capital lease obligation of \$3,052 when it entered into a lease for a new copier.

REFUNDS FOR BREAST CANCER RESEARCH



Your state tax refund TODAY can ensure her tomorrows.

This tax season YOU can help find a cure for breast cancer!

Look for the PA Breast Cancer Coalition's Refunds for Research line (Line 35) on your state income tax form and donate your refund for breast cancer research.

Help find a cure for breast cancer now... so our daughters won't have to.



Pat Halpin-Murphy, President & Founder